

Curriculum vitae

KALAGOTLA ASHOK KUMAR

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Ashokkalagotla123@gmail.com

Motivated and seeking career advancement within dynamic and high growth management organization that welcomes initiative, dedication and experience. Results-Oriented sales representative for over 7 years and for over 2 years of experience into Commercial Vehicle loans with collection.

Work experience:

Continuation Experience in Commercial vehicle loans dept. as a Deputy Manager 1 in Indusind Bank Ltd . (From 12/2022 to till date)

15 months' experience in Two Wheeler Loan Sales Officer with L&T Finance Ltd (From 07/2021 to 11/2022)

3.2 Years' experience as a Sales Sr Executive in Personal & Business Loan Sales with I process Services India Private Ltd. (ICICI BANK LTD) (From 01/2018 to 03/2021)

BRIEF PROFESSIONAL EXPERIENCE:

INDUSIND BANK LTD.

Deputy Manager 1, LCV Dept.

Role as a Sales Manager:

Construction Equipment (New and Used) retail business and Collection, Getting business from Dealers, DSA, DSE and direct sourcing and with existing customer base. File documentation, customer point verification and credit process and disbursement processing. And collecting invoice & insurance Along with NS collection.

L&T Finance LTD.

Sales Officer Two Wheeler Dept.

Role as a Sales Officer:

I have handled In MULTIPLE Showroom and Business Generated through direct marketing ensure consisting activation of self-sourcing by doing activities as well as getting referrals from existing customers doing all products Numbers And Value Disbursement Processing Along with NS collection.

I process Service Private Ltd.

As a Sales Sr Executive, Personal & Business

Role as a Sales Executive:

I have handled Four branches and have Business generated through bank staff PBs, VBs and CASA officers. Ensure consistent activation of myself source and doing daily activities month on month basis and doing logins and issuances of Customer Policies thereby maintaining quality business.

Educational qualification:

M B A (Master of Business Administration) @ 2017 with 75% JNTUK
(Loyola Institute Of Technology And Management) Dupipalla Sattenapally Guntur

B S C (Mathematics, Physics ,Chemistry) @ 2014 with 55% Acharya Nagarjna University
Vikas Degree College (Macherla)

Intermediate (Mathematics Physics Chemistry) @ 2011 with 55% AP board of Intermediate Palanadu
Junior College ,Macherla

Secondary School Certificate @ 2009 with 55% Board of Seconder Education (Z P B H S) Macherla

Skills profile technical:

Operating System Microsoft Windows, MS dos, Excel

Achievements:

@ Achieved 100% on CV Business Target for The 2022-2023.

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@The Mainntaing 90 To 95 % of Collection in my Business.

@ Completed Loan target of 60 Lakhs to 80 lakhs

Personal features:

Motivational and leadership skills

Patience with reliability and responsibility

Ability to make a strong and healthy relation among the employees

Self-motivated & Learner with analytical skills

Dedication to work and enthusiastic to learn new things

Personal details:

Father's name : K.ASHOK KUMAR
Date of birth : 27-07-1994
Marital status : Married
Linguistic Proficiency : Telugu, Hindi & English
Hobbies : Making Friends, Reading books, browsing internet & playing pc games, Playing cricket and chess.
Address : H NO 4-262, SURARM 2 ND OM JENDA ,JEEDIMETLA
HYDERABAD PINCODE -500055.

Place: Hyderabad

Date:

(K.ASHOK)