

Anuj kumar

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📍 Hyderabad, Telangana, India.

☎ 7386911843

♂ Male

📅 1996/04/26

Career objective

Possess high working qualities with good interpersonal skills, high motivation, fast learner, good team player and very proactive in problem solving to provide best solutions, To obtain a challenging and responsible position, where I can contribute to the successful growth to the organization.

Professional Experience

2023/04 - 2023/10
Hyderabad, India

Relationship Officer

PHFL Home Loans and Services Limited

Roles and Responsibilities

- Promotes and sells various liability products offered by the bank, aiming to attract low cost
- Deposits from diverse customer segments, and sources current and savings account
- Informs customers of new products or product enhancements to further expand the banking relationship and enhance customer value
- Establishes and maintains effective relationships with customers, and maintains high level of customer service
- Advises customers on available bank products and services based on understanding of customers' financial needs and recommends appropriate solutions

2020/09 - 2022/11
Hyderabad, India

Officer Sales - PSF

Teamlease Service Ltd

Roles & Responsibilities

- Recommend loan solutions in accordance with lending guidelines and clients' requirements.
- Review documentation to ensure compliance.
- Lead a team to develop and prepare loan solutions and refers products and services.
- Manage own and team's pipeline for efficiency.

2019/01 - 2020/05
Hyderabad, India

Customer Support Executive

Hyderabad Radio House

Roles & Achievements

- Serve as primary contact for all customer inquiries and questions.
- Work with confidential customer information.
- Exercise effective customer retention efforts when necessary
- Update customer information and ensure accurate entry of contact information into various software programs

Education

2014 – 2017 Madhubani, India	Bachelor of Science (Honours) <i>Ram Krishna college / Lalit Narayan Mithila University</i>
2012 – 2014 Hyderabad, India	Intermediate MPC (Maths, Physics, Chemistry) <i>G Pulla Reddy Junior College / Board of Intermediate Education</i>
2012 Hyderabad, India	Secondary School Certificate <i>Sri Sai Surya High School / Board of Secondary Education, TS.</i>

Skills

Git Github

Python

Languages

Hindi Speak, Read and Write	English Speak, Read and Write	Telugu Speak, Read and Write
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Interests

- Travelling
- Board/tabletop games
- Listening to podcasts