

# Dr. A. NARAYANA

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Deputy General Manager (Head-QA & In Charge Quality)

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Results-driven Quality Assurance leader with **nearly 25 years** of experience in pharmaceutical quality systems and regulatory compliance. Targeting a senior leadership role to leverage expertise in QA, audit management, and team development to drive continuous improvement and ensure global compliance within a leading pharmaceutical organization.



## PROFILE SUMMARY

- ❖ **Experienced Quality Assurance Strategist** with progressive experience in leading QA/QC functions, ensuring global regulatory compliance, and elevating quality frameworks across API manufacturing environments.
- ❖ **Regulatory Compliance Expert**, proficient in handling inspections by US FDA, WHO GMP, and Written Confirmation authorities; adept at preparing audit responses and implementing CAPA with high effectiveness metrics.
- ❖ **Enterprise Quality Architect**, driving **ISO 9001:2015** implementation and harmonizing Quality Management Systems across multiple units, while acting as Management Representative for continual quality advancement.
- ❖ **Cross-Functional Leader**, managing site-wide QA operations, batch release, process validation, and quality risk assessments while spearheading cross-border contract manufacturing partnerships with global clients like **Corbion Purac, Netherlands & Bayer** for APIs and intermediates.
- ❖ **Proficient in Technology Transfers & Product Launches**, steering scale-up, validation, and commercialization through rigorous document review, deviation handling, and root cause analysis.
- ❖ **People-First Leadership Approach**, building high-performing QA teams, delivering GMP/cGMP training, and fostering a culture of continuous improvement and regulatory discipline.



## CORE COMPETENCIES

- Quality Assurance Leadership
- Regulatory Compliance
- US FDA Inspection
- ISO 9001:2015 Implementation
- Process Validation
- BPR & BCR Maintenance
- CAPA Management
- Change Control Management
- Vendor Qualification
- Stakeholder Engagement
- Contract Manufacturing Oversight
- Risk Assessment & Mitigation
- Regulatory Affairs Support
- Team Development & Training
- Quality Management Systems



## SOFT SKILLS



## EDUCATION

- Ph.D. in Chemistry** from Sri Venkateswara University, Tirupati
- M.Sc. in Chemistry** from Kuvempu University, Karnataka
- B.Sc. in MPC** from Sri Venkateswara University, Tirupati



## CAREER TIMELINE



## WORK EXPERIENCE

Jan'23 – Present | Deputy General Manager (Head-QA & In Charge Quality) | Malladi Drugs & Pharmaceuticals Ltd. Unit-5 (Malladi Group), Tirupati

Aug'22 – Jan'23 | Assistant General Manager (Head-QS) | Dishman Carbogen Amcis Limited, Ahmedabad

Feb'19 – Aug'22 | Assistant General Manager (Head-QA) | Malladi Drugs & Pharmaceuticals Ltd. Unit-5 (Malladi Group), Tirupati

May'17 – Feb'19 | Manager – QA | Piramal Enterprises Limited, Chennai

Jan'00 – May'17 | Malladi Drugs & Pharmaceuticals Ltd. Unit-5 (Malladi Group), Tirupati

**Growth Path:** Trainee → Jr. Officer → Officer → Sr. Officer → Asst. Manager – QA

### Key Result Areas Throughout the Career:

#### **Quality Leadership & Governance:**

- ❖ Managing site-wide QA operations as a senior leadership team member, contributing to operational success & regulatory excellence.
- ❖ Harmonizing quality system procedures across units and acting as the Management Representative for ISO 9001:2015.
- ❖ Designing and updating QMS documentation, SOPs, and GMP records to align with global quality standards.

#### **Regulatory Compliance & Audit Management:**

- ❖ Coordinating & representing the site during regulatory audits (US FDA, WHO GMP, Written Confirmation) & customer inspections.
- ❖ Preparing audit responses, tracking CAPA implementation, and reviewing effectiveness of corrective actions.
- ❖ Conducting internal audits as per schedule and ensuring closure of audit observations.

#### **Vendor Qualification & Contract Manufacturing:**

- ❖ Planning and executing vendor qualification activities including supplier evaluation, site audits & compliance verification.
- ❖ Overseeing contract manufacturing operations with partners like Corbion Purac and Bayer, including audit coordination and document review (change control, OOS, deviations).

#### **New Product Launch & Technology Transfer:**

- ❖ Reviewing technology transfer documents and coordinating new product scale-up, validation batch execution, and product regularization.
- ❖ Preparing/reviewing scale-up and validation protocols and ensuring seamless execution across departments.

#### **Process & Cleaning Validation:**

- ❖ Leading the preparation, review, and approval of validation protocols for processes, equipment, and cleaning.
- ❖ Monitoring execution of qualification activities for cleanrooms, water systems, HVAC, and facility infrastructure.

#### **Deviation, OOS & Complaint Handling:**

- ❖ Handling deviations, out-of-specifications (OOS), and customer complaints by conducting root cause investigations.
- ❖ Driving timely CAPA implementation and evaluating effectiveness through follow-ups and internal audits.

#### **Change Control & Risk Management:**

- ❖ Implementing and monitoring an effective Change Control System with impact analysis, approvals, and risk mitigation.
- ❖ Conducting periodic risk assessments and initiating appropriate action plans to reduce quality risks.

#### **Training & cGMP Compliance:**

- ❖ Delivering site-wide cGMP training, on-the-job coaching, and skill development sessions for QA and cross-functional teams.
- ❖ Monitoring training effectiveness and ensuring role-based competency across the workforce.

#### **Documentation & Records Management:**

- ❖ Reviewing and approving master batch records, validation documents, APQRs, and site master files.
- ❖ Overseeing document issuance, retrieval, archiving, and ensuring data integrity in all GMP-related documentation.
- ❖ Reviewing ongoing stability studies and providing trend reports to senior leadership.

#### **Regulatory Support & Licensing:**

- ❖ Supporting preparation and filing of Drug Master Files (DMF), annual updates, and response to regulatory deficiencies.
- ❖ Coordinating with drug authorities for obtaining and renewing manufacturing licenses, WHO GMP, EU GMP certifications, and NOCs from CDSCO.

#### **Dispatches & Product Returns:**

- ❖ Planning & monitoring product dispatches as per client commitments & timelines, while maintaining quality assurance protocols.
- ❖ Handling returned goods and salvaging activities as per standard procedures.

#### **Team Development & People Management:**

- ❖ Leading and mentoring QA teams to build a culture of quality ownership and regulatory preparedness.
- ❖ Driving performance through structured training, motivational leadership & continuous feedback on GMP standards & safety.

## PERSONAL DETAILS

**Date of Birth:** 02<sup>nd</sup> July 1978 || **Languages Known:** English, Tamil & Telugu || **Address:** Tirupati – 517503, Andhra Pradesh ||  
**Passport No.:** U2200148