



Dr. MANJUNATH B. MENDON

Vice President / CSO / COO – Research & Development | Plant / Factory Operations

Result-oriented Professional offering **nearly 22 years** of rich and qualitative experience in **Formulation Research & Development** in regulated markets like **US Europe & GCC** across **Pharmaceutical industry**



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Associated with **Riyadh Pharma, Saudi Arabia, Riyadh** as **Director / Head – Research & Development**
Location Preference: **Europe / Gulf Countries /India**

Personal Details

Date of Birth: 21st March 1975
Passport No.: N3910685 (Valid till 19/10/2025)

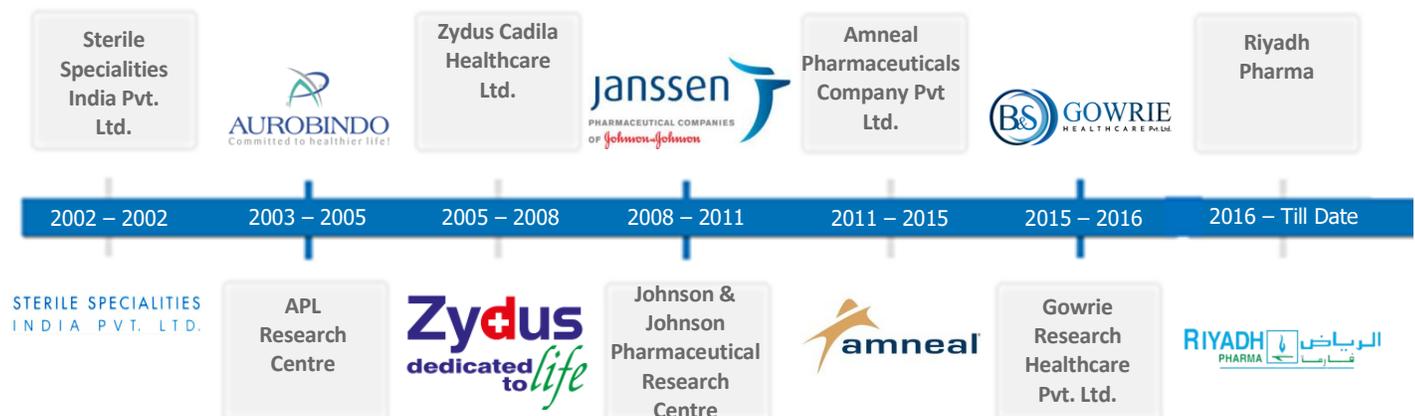
Languages Known: English, Hindi, Tulu, and Kannada

Mailing Address: Akshaya Chandra, Opposite Goretti Hospital, Santhekatte – 576105, Udupi, Karnataka, India

Profile Summary

- Incisive experience in **managing Research & Development activities**, coordinating with team and enhancing process operations for business continuity and support for company products
- Extensive experience in **setting-up entire manufacturing unit, operations, new quality system & technology** right from scratch across geographical locations with hands-on experience in driving Quality, Safety & Environment Management System and implementation of Quality Control & Assurance and Audit functions
- Comprehensive knowledge of developing **parenteral / injectable dosage forms** like SVP, LVP and dry powder for injection, **solid orals** like immediate release, sustained release, orally disintegrating, mouth dissolving tablets, capsules, palletisation technology and **liquid orals**.
- Excellence in **formulating & implementing operational strategies** including annual production plans, resource management, manpower optimization, driving KPIs, training, coaching and mentoring
- Proven track record of **filling approx. 150 ANDA in US market**, 70 molecules developed for **Europe** and 75 molecules are marketing in **GCC** successfully
- Expertise in **leading diverse teams of professionals** to new levels of success in cutting-edge markets & fast-paced environments
- Achievement-oriented professional with excellent people management skills and capability to manage change with ease

Career Timeline



Core Competencies

Research & Development

Project Management

Start - Up Organizations

Operations Management

Vendor Management

Manufacturing Science & Technology

Technology Transfer

Production Management

TPM, TQM & EHS Management

Budget Management

Product Development

GxP Compliance

Process Improvement

Regulatory Affairs & Audit (Internal/External)

Team Building & Leadership

Notable Accomplishments Across The Career

- Received **Cash Reward** for system implementation & quality system in Research Development and setting up the pilot plant in **Johnson and Johnson, Mumbai**
- Bagged **Cash & Leadership Certification Reward** for GMP facilitating implementation & quality system in Research Development, Pilot Plant, **Johnson & Johnson, Mumbai**
- Conferred with **Best Formulator Award** in B&S Group in Apr'16
- Merit of **providing research contribution for Patented Technology** as a part of team at Amneal Healthcare and B&S Group
- Achieved the **US-FDA 2012 Facility Audit 2012 & 2014 Product Audit** without any 483's
- Track record in **achieving the MHRA audit 2013** without any major observation
- Achieved the **SFDA 2016,2017,2021,2022 Facility Audit & Product Audit** without any Major points/deficiency.
- Attained the completely indigenous development & commercialization of 200 products
- Represented the company at academic, medical, industry and regulatory meetings
- Coordinated & managed external **collaborators (universities, government agencies, cooperative groups, independent companies, and so on)** integral in the success of the program
- Acted as a member of **Executive Management Committee**; participated in management meetings
- Reduced rejection rate in commercialization and increase yield percentage in production through implementation of **QBD System and DOE** in product development
- Independently & successfully **executed more than 250 projects** in product development
- Saved the significant material cost by **implementing Vendor Management System and Alternative Source System**

Work Experience

Since Nov'16: Riyadh Pharma, Saudi Arabia as Director / Head – Research & Development and R&D Director for National Laboratories, Al-Haya Medical Company (AMCO groups)

Key Result Areas:

- Leading & supervising total 125 employees in Research Development including the Formulation, Analytical, Regulatory IP Department and Tech Transfer Dept.
- Managing the complete gamut of Business Unit Operations which includes all business strategy, TTG, Continuous Improvement and life cycle management of commercial product.
- Administering the entire Product Improvement Portfolio (PIP)
- Driving the R&D strategy of solid, liquid and sterile dosage forms consideration formulating & implementing strategic projects and managing overall projects progress & success
- Organizing formulation and commercialization of parenteral / injectable dosage forms like SVP, LVP and dry powders for injection.
- Resourcing across a portfolio of strategic activities valued approach to strategy development.
- Providing cross-functional & matrix leadership to Project Team, ensuring strategic planning, design, conduct, analysis & reporting of product development, maintaining scientific merit & regulatory compliance and leading up to product approval
- Administering the entire project planning which include timelines, budgets and resourcing
- Working as key point of contact with Steering Committees, Advisory Committees, Data Monitoring Committees & Subject Matter Expert Committees
- Organizing & managing all aspects of preclinical/clinical studies in conjunction with Pre-clinical Scientist, Clinical/Senior Clinical Research Scientist, Study Manager & Clinical Research Associates
- Offering scientific insight into study design and working with Subject Matter Expert (SME) in product development
- Selecting clinical sites/CRO, development & management of budget and contract negotiation
- Collaborating with outside vendors (central lab & IVRS) in support of the study

Apr'15 – Oct'16: Gowrie Research Healthcare Pvt. Ltd. (Thames Lab, Russlip London), B&S Group UK, Vadodara, Gujarat, India as Head of Department

Key Result Areas:

- Spearheaded the activities related to India & UK R&D Site's, Validations, TTG, Continuous Improvement, Production Unit, EHS and Engineering organizations
- Ascertained the products stewardship across process units and functions
- Ensured the robustness & capability of manufacturing and packaging processes by monitoring of each product's Critical Process Parameters (CPP) & Critical Quality Attributes (CQAs)
- Collaborated with R&D, QA & Operations Team to ensure that quality / compliance improvements & savings projects were identified, prioritized & delivered with excellence
- Working with Business Development Team and Purchase Department for cost effectiveness for development of the product

Feb'11 – Jan'15: Amneal Pharmaceuticals Company Pvt. Ltd., Ahmedabad, Gujarat, India as **Assistant General Manager (Head of Formulation & Development)** (joined as Senior Manager and promoted as Assistant General Manager (Head of Formulation & Development))

Key Result Areas:

- Worked as a Head of Formulation and Pilot Plant that engages in ANDA, NDA Formulations & Clinical Trial Manufacturing for US / Europe markets
- Led a team of 70 personnel which includes 35 Scientists, 15 Technicians, 10 Pharmacists, 5 Warehouse & 10 Engineers
- Ensured the optimum utilization of capacities & resources for ANDA Development & Manufacturing of exhibit batches as per the business plan and pipeline
- Performed bucket planning and the target achievement in the production of exhibit batches
- Monitored overall technical scope & project costs, escalated potential challenges, capacity constraints, delays, cost overruns, to management with technical & /finance solutions
- Ascertained the compliance of pilot plant and managed workforce union relations
- Validated equipment on world class automated PLC/PC controlled equipment like Fluid Bed Processor, AWC Compressions, Auto Coaters, and so on

Previous Experience

Oct'08 – Feb'11: Johnson & Johnson Pharmaceutical Research Centre, Mumbai, India as **Manager – Product Development in Research & Development, Janssen Cilag**

Dec'05 – Feb'08: Zydus Cadila Healthcare Ltd., Ahmedabad, India as **Scientist – Formulation Research & Development**

Jan'03 – Nov'05: APL Research Centre (A division of Aurobindo Pharma Ltd.), Mumbai, India as **Research Associate – Formulation Research & Development**

Feb'02 – Dec'02: Sterile Specialities India Pvt. Ltd., Hyderabad, India as **Research Associate**

Academic Details

- **Ph.D. (Pharmaceutical Science)** from National Institute of medical science, JAIPUR, NIMS University in 2016
- **M.Pharm. (Pharmaceutics)** from College of Pharmaceutical Science, Manipal, Rajiv Gandhi University Health Science, Bengaluru, Karnataka in 2002
- **B.Pharm.** from College of Pharmaceutical Science, Manipal, Mangalore University, Karnataka in 2000
- **D.Pharm.** from College of Pharmaceutical Science, Manipal, Board of Examining Authority, Bangalore in 1995

Thesis / Dissertations

- **'Design of Novel Oral Films as Drug Delivery System'** on a dissertation submitted to the NIMS University, Rajasthan, India for the fulfilment of Ph.D. Degree in Pharmaceutics under the guidance of Prof. Dr. Devendra Singh Rathore and co guide Prof. Dr. Roopa Karki
- **'Design & Evaluation of Meloxicam Drug Delivery through the Skin'** a dissertation submitted to the Rajiv Gandhi University of Health Sciences, Karnataka State, India for the fulfilment of M.Pharm. under the guidance of Prof. Dr. S. Pandey

Internship

- Attended internship at Sterile Specialities India Pvt. Ltd., Vijayawada, Hyderabad as Summer Project Trainee during Dec'99 – Jan'00

Publications

- Research article to be published in the journal of:
 - American Journal of Pharma Tech Research (AJPTR) titled **'Design of Novel Bilayer Oral Films for Treatment of Acute Hypertension'**
 - International Journal of Pharma Medical Research (IJPMR) titled **'Design of Novel Bilayer Oral Films for Treatment of Cardiac Emergency'**
 - International Journal of Pharmacy & Life Sciences in Mar'13 issue titled **'Design of Novel Oral Films as Drug Delivery System'**

Paper Presentation

- Presented paper entitled **Formulation & Evaluation of Meloxicam Transdermal Drug Delivery System** is presented in 53rd Indian Pharmaceutical Congress – 2001 held at New Delhi during December 21st to 23rd 2001

Patent

- Developed & filed patent in GCC for **Pigmanorm** cream in the entitled **Formulation of using the stabilizers in Pigmanorm cream s** in July 2022.
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Trainings / Workshops

- Worked on Bioequivalence Study of Rifampicin sponsored by Strides Archo Lab, Bengaluru
- Participated in workshop on **Targeted Drug Delivery and Herbal Products** sponsored by All India Council for Technical Education and Indian Institute of Science & Technical Education, New Delhi hosted by College of Pharmaceutical Sciences, Manipal during 21st May to 3rd June 2000
- Undergone training in **Coating School** in Colorcon in Goa on 25th January 2006
- Attended workshop on **Good Weighing Procedure in Research Development** by Mettler Toledo Switzerland held in Mumbai on 17th October 2008

Professional Affiliations

- Fellow Academy of General Education (FAGE)
- Life Member of The Indian Pharmaceutical Association (No. KTK/MPL/LM/0033)
- Registered under Karnataka State Pharmacy Council Bangalore as a Registered Pharmacist (Reg. No: 27641)
- Life Member of The Indian Pharmaceutical Pharmacovigilance

Soft Skills

