

Suryanarayana Raju Chintalapati

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Career Objective

To take a challenging and growth oriented job where I can enhance my skills to develop my creativity and put my efforts in the assigned job, better today and the best for tomorrow to take an active part in company's development.

Employers

- Worked as Purchase and Logistics Manager in GenomeLabs Bio Pvt Ltd from Jan-2019 to till now.
- Worked as Purchase and Warehouse Executive in Tagore Chemicals from Jan-2017 to Dec-2018.
- Worked as Purchase and Warehouse Executive in Vasudha Pharma Chem Ltd from March-2016 to Dec-2016.
- Worked as Stores and Purchase Incharge in Shri Ram Chlorochem Ltd from Aug-2006 to March-2016.
- Worked as Purchase Supervisor Liquors India Limited from May-2005 to July 2006.

Education Qualification

- B. Com from Magadha University.
- ITI Electrical from Vivekananda ITC, Nacharam.
- S.S.C. from Board of Secondary Education AP during 2003-2004.

Software Proficiency

Microsoft Packages : Microsoft Office.
Operating System : WINDOWS XP/7/8, 10.
Additional Skills : Focus, SAP (MM).

Job Profile & Key Responsibilities Handled

- Maintain strong working relationships with our vendors and successfully negotiated contracts with vendors, resulting in cost savings.
- Implemented a new purchasing system or software that streamlined the procurement process, resulting in improved efficiency and accuracy.

- Developed and maintained strong relationships with suppliers to ensure timely delivery of goods and resolve any issues that arose.
- Analyzed market trends and conducted competitive research to identify cost-saving opportunities and optimize purchasing decisions.
- Managed inventory levels to minimize excess stock while ensuring adequate supply to meet demand.
- Led cross-functional teams to assess purchasing needs, develop procurement strategies, and execute purchasing plans.
- Implemented cost-reduction initiatives such as vendor consolidation or bulk purchasing to achieve budgetary goals.
- Conducted regular performance reviews of suppliers to evaluate their performance and identify areas for improvement.
- Trained and mentored junior purchasing staff to enhance their skills and knowledge in procurement practices.
- Prepared reports and presentations for senior management, summarizing purchasing activities, cost-saving initiatives, and performance metrics.

Personal Profile

Name : Ch. Suryanarayana Raju.
Father's Name : Ch. Narasimha Raju.
Date of Birth : 29th Sep 1986
Marital Status : Married
Religion : Hindu
Nationality : Indian
Languages : English, Hindi, Telugu
Address : Plotno 309 310, flatno 302, SVS Venkat Emerald, Sardar Patel Nagar 500085.

Personal Qualities

- Strong motivational skills
- Ability to give the best result in pressure situations
- Task oriented
- Good communication skills

Declaration

I hereby declare that all the above details provided are true to the best of my knowledge and belief.

(Suryanarayana Raju)